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HIDDEN CHAMPIONS AND GLOBAL LEADERS
FROM AUSTRIA • 2014/15



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from the raw materials industry and the fields of chemistry and environmental technology – in 180 countries. In fact, the RHI Group is active throughout the world: 8,000 employees manufacture products at 33 locations in North and Latin America, Europe, Africa and Asia (India and China). After the sudden large increase in 2012, turnover and EBIT fell again slightly: in 2013, turnover of 1.75 billion euros was generated, while EBIT decreased by a third to 111.1 million euros and profit fell to 63.4 million euros.

www.rhi.at

Rhomberg Bau GmbH

Hubert Rhomberg, Ernst Thurnher. The Rhomberg Group, based in the Vorarlberg, is active in the fields of construction, railway technology and resources (environmentally-friendly extraction, processing and recycling of raw materials). The family company is currently managed by the fourth generation of Rhomberts, and significant building projects have been implemented at each stage of the company's existence. After a setback during the financial crisis, turnovers increased by 22% in the 2011/2012 financial year, reaching a new all-time high of 350 million euros. In 2012/13, the company even succeeded in bettering this performance, with an increase of 0.1% to 351.59 million euros.

www.rhombergbau.at

Riegl Laser Measurement Systems

Johannes and Johannes Riegl, Andreas Ullrich. Horn, in Lower Austria, is home to an outstanding centre of innovation. For 30 years now, Riegl has specialised in 3D precision measurements using laser technology. Numerous awards for innovation and technical refinements indicate that the innovators from the Waldviertel region are on the right path. Riegl products are in great demand throughout the world. In addition to the production facility in Horn and the offices in Vienna and Salzburg, Riegl also has a presence in Japan and the USA through its sales offices. Moreover, there are dozens of representative offices in Europe, North and South America, Asia, Australia and Africa.

www.riegl.com

Röhren- und Pumpenwerk Bauer Gesellschaft m.b.H.

Otto Roiss. This manufacturer of pumps for liquid manure and waste water was founded more than 80 years ago and has developed into a global player. It conquered the international market with irrigation machines, liquid manure technology and pipes/moulded parts, buying up suitable companies abroad in the process. Today, the Group is active throughout the world, with sites in the United Kingdom, China, Australia, the USA, South Africa and South America. Climate change, leading to longer periods with no rainfall, and intensified agricultural production globally seem to ensure a bright future for Bauer. In 2013, the company modernised its Voitsberg headquarters and this year it plans to open plants in Brazil and Russia.

www.bauer-vo.com

Rosenbauer International AG

Dieter Siegl, Gottfried Brunbauer, Günter Kitzmüller. The global market leader in fire fighting vehicles succeeded in its objective of posting a record turnover in 2013: at 737.9 million euros, it achieved a real jump in turnover of almost 100 million euros. EBT is also signi-



ficantly above the result for the previous year, at 41.7 million euros, while existing orders and incoming orders are both at a very high level. In fact, the latter figure is 43% higher than that for the same period in the previous financial year.

www.rosenbauer.com

Rubble Master

Gerald Hanisch, Günther Weissenberger. Sustainability is not just an empty word for Gerald Hanisch. Even at the start of his career, the 54-year-old resident of Linz dreamed of "green ideas in green buildings, where green products are created". Today, he has made his vision a reality: the company's headquarters in Linz are designed so as to be energy efficient and architecturally striking, and are home to Rubble Master, the global market leader in compact crushers – crushing machines for mobile recycling of building rubble. The Swiss site, which was established in late 2012, is celebrating an impressive start.

www.rubblemaster.com

S.Spitz Gesellschaft mbH

Horst Wolfsgruber, Josef Mayer. Spitz is one of the most well-known brands of foodstuffs and beverages in Austria. At present, more than 1.2 million products leave the Spitz factory in Attnang-Puchheim every day, with one in five of these going abroad. Recently, Spitz has invested heavily in ecology. The biomass power plant constructed on the factory site was a truly pioneering solution, even considering Europe as a whole, and today the factory not only supplies the steam pressure required for its processes from this sustainable plant, but also supplies waste heat and eco-energy to private households in the surrounding area.

www.spitz.at

Salzburger Aluminium AG

Josef Wöhler, Karin Exner-Wöhler, Dieta Dorninger. The Salzburg Aluminium Group supplies aluminium components for the automotive and commercial vehicle industries, as well as for the aviation and rail industries. Among other things, it is the world's largest manufacturer of aluminium tanks. In addition, SAG specialises in high-tech materials for the processing industry – a portfolio that calls for an international focus. As well as the five sites in Austria, SAG maintains sites in Sweden, the Netherlands, France, Slovakia and Mexico. The company exports its products worldwide.

www.sag.at

Saubermacher Dienstleistungs-Aktiengesellschaft

Dagmar Heiden-Gasteiner, Gerhard Ziehenberger, Ralf Mittermayr. Saubermacher caters to 1,600 local authorities and 40,000 customers from retail, trade and

industry when it comes to the disposal and recycling of waste. Its focus is on the CEE area, with 40 international joint ventures meaning the company is represented in Slovenia, Hungary and the Czech Republic. Since the start of the year, Saubermacher has been operationally active in Abu Dhabi within the framework of the "West Coast Saubermacher Environmental Services" joint venture. Horst Pirker left the management team in the middle of the year to take up a place on the Board of Verlagsgruppe News.

www.saubermacher.at

Schelling Anlagenbau GmbH

Stefan Franz Critsch, Wolfgang Rohner. The Vorarlberg-based company specialises in the manufacture, wholesale and servicing of cut-to-size saws – and is the global market leader in this field. The reasons for this success are, on one hand, the clear focus on innovation – more than 25% of the employees are engineers – and, on the other, the focus on export. Schelling is represented with its own sites in the USA, Great Britain, Poland, Slovakia, Singapore, China and Australia.

www.schelling.at

Schiebel GmbH

Klaus Schiebel. Global success with electric actuators: by combining streamlined structures and technical refinements with entrepreneurial courage, the Vienna-based family company has created an impressive history. The company was taken over by Schiebel in 1958, and the initial steps for long-term export were made in 1996, with the establishment of subsidiaries in the Czech Republic and Hungary. Since 2001, the inventive mechanical engineers have been represented by an agency in China, and three years ago sites in Russia and India were added to this. Schiebel is also showing interest in South America. With an export share of 70% and constantly growing international demand, Schiebel is well on course to become the next niche success from Austria.

www.schiebel.com



Schiebel Industries AG

Hans Georg Schiebel, Gerhard Peller. Schiebel is the global market leader for mine detection systems and also specialises in unmanned aircraft. Production takes place in Wiener Neustadt, and the company's customers can be found throughout the world, generally in the military sector. In 1991, Schiebel received a significant order from the U.S. Army, which catapulted the company and its cutting-edge technology to the top of the table globally. It now has sites in Phnom Penh (Cambodia), Abu Dhabi and Washington (USA). Of course, Schiebel products were also in use at the Sochi Winter Olympics in Southern Russia.

www.schiebel.net